

# COVER SHEET

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SEC Registration Number

T O U C H   S O L U T I O N S ,   I N C .

(Company's Full Name)

U n i t   9 0 1   J a f e r   P l a c e   B u i l d i n g ,   1 9  
 E i s e n h o w e r   S t . ,   G r e e n h i l l s ,   S a n  
 J u a n   C i t y

(Business Address: No. Street City/Town/Province)

**Mr. Anson T. Uy**  
 (Contact Person)

**721-0431**  
 (Company Telephone Number)

1 2   3 1  
 Month   Day  
 (Fiscal Year)

1 7 - Q  
 (Form Type)

Month   Day  
 (Annual Meeting)

(Secondary License Type, If Applicable)

**CFD**  
 Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. of Stockholders

Total Amount of Borrowings  
 Domestic   Foreign

To be accomplished by SEC Personnel concerned

File Number

\_\_\_\_\_ LCU

Document ID

\_\_\_\_\_ Cashier

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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER



1. For the quarterly period ended **June 30, 2012**
2. Commission identification number **A200117595**
3. BIR Tax Identification No **214 815 715 000**
4. Exact name of issuer as specified in its charter **Touch Solutions Inc.**
5. Province, country or other jurisdiction of incorporation or organization **Metro Manila, Philippines**
6. Industry Classification Code:  (SEC Use Only)
7. Address of issuer's principal office **901 Jafer Place , 19 Eisenhower Street , Greenhills San Juan 1504**
8. Issuer's telephone number, including area code **(632) 721-0431**
9. Former name, former address and former fiscal year, if changed since last report
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of Each Class	Number of Common Stock Outstanding and Amount of Debt Outstanding
Common	55,750,005 shares

11. Are any or all of the securities listed on a Stock Exchange?

Yes [ / ] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

**Philippine Stock Exchange: Common Shares**

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [ / ] No [ ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ / ] No [ ]

## **PART I – FINANCIAL INFORMATION**

### **Item 1. Financial Statements**

The following financial statements are submitted as part of this report

- a. Unaudited Statements of Income and Retained Earnings for the six months ended June 30,2012 and June 30,2011;
- b. Unaudited Balance Sheet as of June 30,2012 and Audited Balance Sheet as of December 31,2011
- c. Unaudited Statements of Changes in Stockholder’s Equity for the six months ended June 30, 2012 and June 30, 2011
- d. Unaudited Statements of Cash Flow for the six months ended June 30, 2012 and June 30,2011

### **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

#### **Comparable Discussion on Material Changes in Results of Operations for the Six Months’ Period Ended June 30,2012 vs. June 30, 2011**

##### **Revenues**

TSI and its subsidiary, Sagesoft Solutions Inc. ( the “ Group”) generated a total of Php 44.41 million for the six consecutive months ended June 2012. There is an increase of Php 22.2million an equivalent of 100% from last year’s revenue Php 22.21 million for the same period in 2011.

The increase on revenue is attributed to a better performance under the Value Added Distribution, ERP and accounting software products. It contributed at least Php21.36 million of the total revenue.

### **Expenses**

The company's total operating expenses, including depreciation and amortization for the six months ended June 30, 2012 increased by Php12.99 million ( 134.57%) to Php22.64 million as compared to Php 9.65 million as of June 30, 2011. The bulk of the increase is due to the expenses relating to the recently concluded Initial Public Offering through marketing expense which increased by 180%. Another main factor of the increase was the R&D expenses incurred amounting to Php2.79 million in relation to the GPS Tacking as discussed in the Prospectus. Other expenses are attributed to the following with more than ten (10) percent increase:

1. Cost on Licenses and Consultancies have also increased by 89%, similarly to the increase of it revenue.
2. Rental Charges has increased by 112% due to additional office space as compared to last year's 2011 combined with the rental space of its subsidiary.
3. Transportation and traveling expense has increased by 4347% with carrying factors due to expansion of clients and deployments outside Metro Manila apart from the additional transportation allowances granted to the employees as part of the salary restructure.
4. Salaries and Employee Benefits has increased by 208% due to the result in the changes of the organization's structure and hiring of additional new key officers.
5. Legal and Professional Fees has increased by 20% due to higher professional fees.
6. Office expense and supplies have increased by 499% due to one-time factors of company car registration renewals and company outing /teambuilding.
7. Repairs and Maintenance was also up by 54% which was attributed to defective equipments and furniture that needed some repairing.

### **Other Income( Charges )**

Other income's considerable increase is due to interest income earned from a sizeable amount of temporary placements.

### **Net Income/ (Loss)**

The Group's net loss from Php1.19 million of last year's six months ended June 30, 2011 was increased to Php 4.19 million during the same period in 2012. The increase was an effect of the R&D expense incurred for the first six (6) months of the year. The positive performance of the subsidiary, Sagesoft Solutions, Inc. amounting to Php .9 million compensated the overall net loss of the Group.

### **Comparable Discussion on Material Changes in Financial Condition – June 30, 2012 vs. December 31, 2011**

Total assets of the Group decreased by 10.2% from Php 218 million as of December 31, 2011 to Php 196 million as of June 30, 2012. Decrease in assets is attributed to the following with more

than 10% change: Decrease of Trade and Other Receivables by 17.8% from Php59.16 million to Php48.64 million is due to the improvement in the collection cycle and 11.6% decrease in Cash and Cash Equivalents from Php108.06 to Php 95.49 as a result of purchase of fixed assets.

Total liabilities declined from Php113.09 million of last year's ended December 31, 2011 was decreased by 16% to Php 95 million during the first six consecutive months of 2012. This is due to the decrease in trade and other payables by 16.1%.

The stockholders' equity was lowered by 4% from Php105.09 million as of December 30, 2011 to Php 100.9 million as of June 30, 2012 due to the reported net loss of Php 4.19 million which is reflected on the deficit portion of the equity.

### **Comparable Discussion on Material Changes in Cash Flows for the Six Months Ended June 30, 2012 vs. June 30, 2011**

The company's cash and cash equivalents increased by 1,226% from Php7.2 million as of June 30,2011 to Php95.5 million as of June 30,2012. The significant net increase in the cash flows is the result from the recently concluded Initial Public Listing of TSI last December 19, 2011 where the company was able to raise Php 90million out of the 22 million shares at a share price of Php 4.50.

### **Discussion and Analysis of Material Events and Uncertainties Known to Management**

As of June 30, 2012, except for what has been noted in the preceding part, there were no material events or uncertainties known to management that has a material impact on past performance, or that would have a material impact on the future operations, in respect of the following:

1. Known trends, demands, commitments, events or uncertainties that would have a material impact on the Company;
2. Material commitments for capital expenditures that are reasonably expected to have a material impact on the Company's short term or long term liquidity;
3. Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations;
4. Significant elements of income or loss that did not arise from the Company's continuing Operations;
5. Seasonal aspects that had a material impact on the Company's results of operations;
6. Material changes in the financial statements of the Company for the periods ended December 31,2011 to June 30,2012, except those mentioned above;
7. Any events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation; and
8. Any material off-balance sheet transactions, arrangements, obligations ( including contingent obligations) , and other relationships with unconsolidated entities or other persons created during the reporting period.

## Key Performance Indicators

	<b>30-Jun-12</b>	31-Dec-11
Current Ratio	<b>1.59 : 1</b>	1.53 : 1
Debt to Equity Ratio	<b>0.94 : 1</b>	1.08 : 1

	<b>30-Jun-12</b>	30-Jun-11
Return on Equity	<b>-4.51%</b>	-13.64%
Book Value per Share	<b>1.81</b>	0.26
Loss per Share	<b>-0.088</b>	-0.04

## **PART II – OTHER INFORMATION**

### Other Required Disclosures

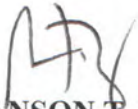
1. The attached interim financial reports were prepared in accordance with accounting standards generally accepted in the Philippines. The accounting policies and methods of computation followed in these interim financial statements are the same compared with the audited financial statements for the period ended December 31, 2011.
2. Except as reported in the Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD & A"), there were no unusual items affecting assets, liabilities, equity, net income or cash flows for the interim period.
3. There were no material changes in estimates of amounts reported in prior periods that have material effects in the current interim period.
4. Except as disclosed in the MD & A, there were no other issuance, repurchases and repayments of debt and equity securities.
5. There were no material events that occurred subsequent to June 30, 2012 and up to the date of this report that need disclosure herein.
6. Except as disclosed in the MD & A, there were no changes in the composition of the Company during the interim period such as business combinations, acquisitions or disposals of subsidiaries and long-term investments, restructuring, and discontinued operations.
7. There exist no material contingencies and other material events or transactions affecting the current interim period.
8. There were no dividends disbursed as of June 30, 2012.

7. There exist no material contingencies and other material events or transactions affecting the current interim period.
8. There were no dividends disbursed as of June 30, 2012.

### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: **TOUCH SOLUTIONS, INC.**



**ANSON T. UY**  
Chairman of the Board  
and President  
Date: 8/10/12



**JENNIFER O. TAN**  
Acting Chief Financial Officer  
Date: 8/10/12

**TOUCH SOLUTIONS, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

	<b>JUNE 30, 2 0 1 2 (UNAUDITED)</b>	<b>DEC. 31, 2 0 1 1 (AUDITED)</b>
<b>ASSET</b>		
<b>Current Assets</b>		
Cash and cash equivalents	P 95,492,557	P 108,059,417
Trade and other receivables	48,638,205	59,160,770
Other current assets	5,488,954	4,214,367
<b>Total Current Assets</b>	<b>149,619,716</b>	<b>171,434,554</b>
<b>Noncurrent Assets</b>		
Property and equipment	6,145,515	6,291,904
Computer software	28,822,458	29,330,521
Goodwill	10,725,202	10,725,202
MCIT	193,342	-
Noncurrent portion of other receivable	399,955	399,955
<b>Total Noncurrent Assets</b>	<b>46,286,472</b>	<b>46,747,582</b>
	<b>P 195,906,188</b>	<b>P 218,182,136</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Trade and other payables	P 94,313,542	P 112,400,820
<b>Noncurrent Liabilities</b>		
Retirement liability	687,793	687,793
Deferred tax liability	-	-
<b>Total Noncurrent liabilities</b>	<b>687,793</b>	<b>687,793</b>
	<b>95,001,335</b>	<b>113,088,613</b>
<b>Equity</b>		
Capital stock	55,750,005	55,750,005
Deposit for future subscription	-	-
Additional paid-in capital	73,869,060	73,869,060
Deficit	(28,714,212)	(24,525,542)
	<b>100,904,853</b>	<b>105,093,523</b>
	<b>P 195,906,188</b>	<b>P 218,182,136</b>



## TOUCH SOLUTIONS, INC.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

For the 2nd Quarter Ending June 30, 2012 and 2011

	2nd Qtr, 2012	2nd Qtr, 2011
REVENUE	P 17,359,853	P 14,775,482
OTHER INCOME	879,465	40,318
	18,239,318	14,815,800
EXPENSES		
COST OF SALES AND SERVICES	9,629,292	8,956,446
SALARIES AND EMPLOYEE BENEFITS	5,466,074	1,493,075
DEPRECIATION AND AMORTIZATION	988,746	1,172,359
RENT EXPENSE	551,730	531,090
LEGAL & PROFESSIONAL EXPENSE	436,459	149,845
UNDERWRITING AND BROKERS FEE	-	-
OUTSIDE SERVICES	50,002	597,250
LIGHT, COMMUNICATION AND WATER	685,420	306,725
SEMINARS, MEETINGS EXPENSE	332,272	243,675
OFFICE SUPPLIES	704,231	197,992
TRANSPORTATION AND TRAVEL	418,777	166,633
MARKETING	134,267	122,754
TAXES AND LICENSES	9,781	41,941
PROVISION FOR CREDIT LOSSES	-	512,292
REPAIRS & MAINTENANCE EXPENSE	51,637	40,802
REPRESENTATION EXPENSE	41,519	20,803
RESEARCH AND DEVELOPMENT	500,000	-
LOSS ON DISPOSAL	3,380	-
OTHERS	153,107	174,455
	20,156,694	14,728,137
LOSS BEFORE PROVISION FOR INCOME TAX	(1,917,376)	87,663
PROVISION FOR INCOME TAX	P 161,184	P 15,363
TOTAL COMPREHENSIVE LOSS	(2,078,560)	72,300

**TOUCH SOLUTIONS, INC.**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)**  
**For the Period Ended June 30, 2012 and 2011**

	JUNE 30, 2012	JUNE 30, 2011	JUNE 30, 2010
REVENUE	P 43,042,520	P 22,146,860	P 14,667,723
OTHER INCOME	1,363,244	61,964	185,138
	<b>44,405,764</b>	<b>22,208,824</b>	<b>14,852,861</b>
EXPENSES			
COST OF SALES AND SERVICES	25,578,743	13,540,297	8,574,545
SALARIES AND EMPLOYEE BENEFITS	9,012,299	2,924,750	2,463,642
DEPRECIATION AND AMORTIZATION	1,497,132	366,272	1,029,351
RENT EXPENSE	1,088,260	512,292	630,315
LEGAL & PROFESSIONAL EXPENSE	518,585	433,805	86,289
UNDERWRITING AND BROKERS FEE	-	299,076	-
OUTSIDE SERVICES	396,824	618,282	309,073
LIGHT, COMMUNICATION AND WATER	1,318,096	2,119,631	1,395,210
SEMINARS, MEETINGS EXPENSE	653,050	773,835	2,740,364
OFFICE SUPPLIES	940,008	156,974	2,518,439
TRANSPORTATION AND TRAVEL	1,032,952	23,231	2,013,454
MARKETING	2,904,751	210,340	280,242
TAXES AND LICENSES	135,603	117,560	83,046
PROVISION FOR CREDIT LOSSES	-	-	-
REPAIRS & MAINTENANCE EXPENSE	91,113	59,301	82,498
REPRESENTATION EXPENSE	62,656	769,745	3,080
RESEARCH AND DEVELOPMENT	2,790,400	-	-
LOSS ON DISPOSAL	3,380	-	-
OTHERS	190,689	264,897	62,943
	<b>48,214,541</b>	<b>23,190,285</b>	<b>22,272,490</b>
LOSS BEFORE PROVISION			
FOR INCOME TAX	(3,808,777)	(981,461)	(7,419,630)
PROVISION FOR INCOME TAX	379,893	210,491	55,499
TOTAL COMPREHENSIVE LOSS	<b>(4,188,670)</b>	<b>(1,191,952)</b>	<b>(7,475,129)</b>
BASIC / DILUTED LOSS PER SHARE	P (0.08) P	(0.02) P	-

**TOUCH SOLUTIONS, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)**

	JUNE 30, 2012	JUNE 30, 2011
<b>Capital stock</b>		
Authorized - 100,000,000 shares at P1 par value		
Issued and outstanding		
Balance at beginning of year	P 55,750,005	P 25,750,000
Issuance of capital stock	-	8,000,005
	<b>55,750,005</b>	<b>33,750,005</b>
<b>Additional Paid-in Capital</b>		
Balance at beginning of year	73,869,060	-
Issuance of capital stock	-	-
	<b>73,869,060</b>	-
<b>Deposits for Future Stock Subscription</b>		
Balance at beginning of year	-	8,000,004
Issuance of capital stock	-	(8,000,004)
	-	-
<b>Deficit</b>		
Balance at beginning of year	(24,525,542)	(23,822,160)
Total comprehensive loss	(4,188,670)	(1,191,952)
	<b>(28,714,212)</b>	<b>(25,014,112)</b>
	<b>P 100,904,853</b>	<b>P 8,735,893</b>

TOUCH SOLUTIONS, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENT OF CASH FLOW (UNAUDITED)

	For the Six Months Ended	
	JUNE 30, 2012	JUNE 30, 2011
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Loss before income tax	P (3,808,777)	P (981,461)
Adjustments for:		
Depreciation and amortization	1,497,132	2,119,631
Provision for credit losses	-	512,292
Interest income	(947,573)	(52,082)
Unrealized foreign exchange loss(gain)	(154,224)	9,883
Loss on sale of property and equipment	3,380	-
Operating gain(loss) before changes in working capital	(3,410,062)	1,608,263
Decrease(increase) in:		
Trade and other receivables	10,676,789	(6,120,162)
Other current assets	(899,357)	(763,065)
Increase(decrease) in:		
Trade and other payables	(18,087,278)	10,524,121
Retirement liability	-	54,014
Net cash generated from(used in) operations	(11,719,908)	5,303,171
Interest received	947,573	52,082
Income taxes paid	(948,467)	(172,040)
Net Cash Provided by(Used in) Operating Activities	(11,720,802)	5,183,213
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisition of computer software	-	(5,355,901)
Acquisition of property and equipment	(870,670)	(1,287,916)
Proceeds from disposals of property and equipment	24,612	-
Net Cash Used in Investing Activities	(846,058)	(6,643,817)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from issuance of common stock	-	1
Net Cash Used in Financing Activities	-	1
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	(12,566,860)	(1,460,604)
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	108,059,417	8,661,272
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	P 95,492,557	P 7,200,668

TOUCH SOLUTIONS, INC.

## FINANCIAL INSTRUMENTS RECOGNITION, MEASUREMENTS AND DISCLOSURES

### Reclassifications

As of June 30, 2012, the issuer does not intend to reclassify any of its financial assets and therefore, there is nothing that needs disclosure.

### Financial Risk Management Objectives and Policies

The Group has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

#### *Risk management framework*

The Group's risk management is coordinated with its BOD and focuses on actively securing the Group's short to medium-term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

#### Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group manages credit risk by setting limits to groups of clients and industry classification. The Group also monitors credit exposures, and continually assesses the creditworthiness of counterparties.

As of June 30, 2012 and December 31, 2011, the carrying amounts of the financial assets represent the maximum exposure to credit risk.

The Group does not hold collateral as security or other credit enhancements to its trade receivables.

The Group did not have any significant concentration of credit risk with a single counterparty or group of counterparties, industry segments, or geographical locations as of June 30, 2012 and December 31, 2011. Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographic location. Based on historical information about customer default rates, management considers the credit quality of trade receivables that are not past due or impaired to be good.

The table below shows the credit quality of the Group's financial assets.

June 30, 2012

	Neither past due nor impaired				Past due but not impaired		Impaired	Total		
	High Grade		Standard	impaired	impaired					
	P					P			P	
Cash and cash equivalents	P	95,399,239	P	-	P	-	P	95,399,239		
Trade and other receivables										
Trade receivables		1,210,986		10,255,417		25,600,303		56,000	37,122,706	
Nontrade receivables		-		-		-		-	-	
Due from related parties		-		12,254,827		-		5,488,601	17,743,428	
Other current assets										
Bid deposit		2,088,916		-		-		-	2,088,916	
Rental deposit		394,339		-		-		-	394,339	
Noncurrent portion of other receivables		-		-		399,955		-	399,955	
	P	99,093,480	P	22,510,244	P	26,000,258	P	5,544,601	P	153,148,583

December 31, 2011

	Neither past due nor impaired				Past due but not impaired		Impaired	Total		
	High Grade		Standard	impaired	impaired					
	P					P			P	
Cash and cash equivalents	P	107,958,911	P	-	P	-	P	107,958,911		
Trade and other receivables										
Trade receivables		6,259,399		3,883,703		29,231,880		601,438	39,976,420	
Nontrade receivables		1,513,998		-		272,646		-	1,786,644	
Due from related parties		-		17,999,144		-		5,488,601	23,487,745	
Other current assets										
Bid deposit		1,394,200		-		-		-	1,394,200	
Rental deposit		344,895		-		-		-	344,895	
Noncurrent portion of other receivables		399,955		-		-		-	399,955	
	P	117,871,358	P	21,882,847	P	29,504,526	P	6,090,039	P	175,348,770

As of June 30, 2012 and December 31, 2011, financial assets classified under "neither past due nor impaired" pertains to high and standard grade credit quality instruments because there were few or no history of default on the agreed terms of the contract. "Past due but not impaired" accounts are receivables that are long outstanding but are collectible. "Impaired" are those that are long outstanding and have been fully provided with allowance for credit losses.

High grade financial assets represent cash deposited to top universal and commercial banks and receivables with high probability of collection because these pertain to receivables from key customers.

Standard grade are financial assets where collections are probable due to the reputation and the financial ability of the counterparty. This includes receivables from affiliated companies and employees.

Aging analysis of past due but not impaired financial assets of the Group follow:

June 30, 2012

		<30 days		31-60 days		61-90 days		91-180 days		>180 days		Total
Trade receivables	P	-	P	2,904,665	P	7,054,023	P	7,154,546	P	8,487,068	P	<b>25,600,303</b>
Nontrade receivables		-		-		-		-		-		-
	P	-	P	2,904,665	P	7,054,023	P	7,154,546	P	8,487,068	P	<b>25,600,303</b>

December 31, 2011

		<30 days		31-60 days		61-90 days		91-180 days		>180 days		Total
Trade receivables	P	5,097,057	P	2,084,283	P	4,867,450	P	3,672,035	P	13,511,055	P	29,231,880
Nontrade receivables		21,316		163,184		-		88,146		-		272,646
	P	5,118,373	P	2,247,467	P	4,867,450	P	3,760,181	P	13,511,055	P	29,504,526

#### Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Group manages its liquidity needs by carefully monitoring cash outflows due in a day-to-day business.

As of June 30, 2012 and December 31, 2011, financial assets and liabilities of the Group are due within three months from their respective reporting dates.

The table below summarizes the maturity profile of the Group's financial assets and financial liabilities as of June 30, 2012 and December 31, 2011.

June 30, 2012

		On demand	< 3 months	3 - 6 months	6 months - 1 year	> 1 year	Total
<b>Financial Assets</b>							
Cash in banks	P	95,492,558	P	-	P	-	P 95,492,558
Trade and other receivables							
Trade receivables		25,656,303	11,466,403	-	-	-	37,122,705
Due from related parties		14,679,221	-	-	3,064,207	-	17,743,428
Nontrade receivables		-	-	-	-	-	-
Other current assets							
Bid deposits		-	-	-	-	2,088,916	2,088,916
Rental deposits		-	-	-	-	394,339	394,339
Noncurrent portion of other receivables		399,955	-	-	-	-	399,955
	P	136,228,037	P 11,466,403	P	3,064,207	P 2,483,255	P 153,241,902
<b>Financial Liabilities</b>							
Trade and other payables							
Due to related parties	P	75,994,526	P	-	P	-	P 75,994,526
Trade payables		8,620,848	-	-	-	-	8,620,848
Nontrade payables		5,264,740	-	-	-	-	5,264,740
	P	89,880,115	P	-	P	-	P 89,880,115

December 31, 2011

		On demand	< 3 months	3 - 6 months	6 months - 1 year	> 1 year	Total
<b>Financial Assets</b>							
Cash in banks	P	108,059,417	P	-	P	-	P 108,059,417
Trade and other receivables							
Trade receivables		33,078,988	3,883,703	1,074,224	1,939,505	-	39,976,420
Due from related parties		23,487,745	-	-	-	-	23,487,745
Nontrade receivables		1,602,144	21,316	163,184	-	-	1,786,644
Other current assets							
Bid deposits		744,880	-	-	649,320	-	1,394,200
Rental deposits		344,895	-	-	-	-	344,895
Noncurrent portion of other receivables		-	100,000	100,000	200,000	9,899	409,899
	P	167,318,069	P 4,005,019	P 1,337,408	P 2,788,825	P 9,899	P 175,459,220
<b>Financial Liabilities</b>							
Trade and other payables							
Due to related parties	P	85,996,223	P	-	P	-	P 85,996,223
Nontrade payables		12,603,361	-	-	-	-	12,603,361
Trade payables		11,573,848	745,618	-	-	-	12,319,466
	P	110,173,432	P 745,618	P	-	P	P 110,919,050



### Market Risk

Market risk is the risk of loss to future earnings, to fair values or to future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in interest rates, foreign exchange rates, commodity prices, equity prices and other market changes. The Group's market risk originates from its holdings in its foreign denominated financial instruments.

#### *Interest rate risk*

The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. The Group follows a prudent policy on managing its assets and liabilities so as to ensure that exposure to fluctuations in interest rates are kept within acceptable limits. The Group's exposure to fair value and cash flow interest rate risks is reduced to its minimal level since the Group has no financial assets and financial liabilities reported at fair value, and financial assets and liabilities with floating interest rates.

#### *Foreign currency risk*

The Group has transactional currency exposures, arising mainly from importation of licenses, which are denominated in currencies other than the Group's functional currency.

The Group's policy is to maintain foreign currency exposure within acceptable limits and within existing regulatory guidelines. The Group believes that its profile of foreign currency exposure on its assets and liabilities is within conservative limits for the type of business in which the Group is engaged in.

As of June 30, 2012, the carrying amounts of the Group's foreign currency-denominated financial instruments are as follows: The exchange rate used was Php 42.16 to 1 USD\$1 and Php 0.53 to JYP1.

	June 2012		December 2011	
	United States Dollar	Japanese Yen	United States Dollar	Japanese Yen
<b>Financial Assets</b>				
Cash on hand	\$ -	Y 117,015	\$ -	Y 110,000
Cash in banks	8,910	-	6,190	-
Trade receivables	2,030	-	9,083	-
Trade payables	(1,156)	-	(138,213)	-
Foreign currency exposure	\$ 9,784	Y 117,015	\$ (122,940)	Y 110,000
Equivalent in Philippine Peso	P 412,493	P 62,018	P 5,389,690	P 62,018

The following table sets forth, the impact of changes in exchange rates on the Group's income after tax:

	June 2012		December 2011	
	United States Dollar	Japanese Yen	United States Dollar	Japanese Yen
Increase by 5%	P 14,437	P 2,170	P 188,639	P 2,170
Decrease by 5%	P (14,437)	P (2,170)	P (188,639)	P (2,170)

There is no other impact on the Group's total comprehensive income other than those already affecting the profit and loss.

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### Fair Value Measurement

The carrying amounts of the Group's financial instruments approximate their fair values due to their short-term nature. Due from and to related parties are collectible and payable on demand.

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets and liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As of June 30, 2012 and December 31, 2011 the Group had no financial instruments reported at fair value within Levels 1, 2 and 3.

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